ANNUAL REPORT 2019-2020

CHAIRMAN'S MESSAGE

"Due to the outbreak of the pandemic people have lost their jobs and business and it also hindered the growth of the economy. We have to remain optimistic that after every downfall there is an uprising. We will support our community in this desperate time and not let them be in despair. Small Efforts Trust will always provide relief and support in rehabilitation whenever a natural disaster happens in Pakistan"



OVERVIEW

Small Efforts Trust is a registered trust under Trust Act 1882 with the Registrar of Trusts and also having a NTN obtained from the Federal Board of Revenue. Small Efforts Trust is run by the contribution of volunteers working in different professions. Small Efforts Trust works without any ethnic, religious or political boundaries. It does not have any ethnic, political, racist or sectarian affiliations.

Vision:-

"Implement sustainable development programmes to raise living standards of people of Pakistan"

Mission:-

"To form a community where everyone lives a satisfied life"

Dear Trustees,

On behalf of the Board of trustees, it is my pleasure to present these Audited Accounts along with the "Auditors" report thereon for the period ended June 30, 2020.

Highlights of Overall Progress:

Small Efforts Trust is working on 4 different projects in Pakistan.

- 1. Village Enabling Project (Shah Hassan Khel)
- 2. Health Care Project (Jhelum)
- 3. Clean Water Project (Gujranwala)
- 4. Poverty Alleviation Project (Mardan)
- 5. Agricultural Project (Murree)
- 6. COVID-19 Project

Total Actual Cost from 1st July 2017 to 30th June 2020:

Small Efforts Trust spent PKR 37,630,515/- on all projects during a period of 3 years.

List of all Ongoing Projects

1. <u>Village Enabling Project (Shah Hassan Khel):</u> <u>Start Date 01 June 2018</u>

Purpose and General Information:

• Provide raw material to needy but skilled people to make rope: Small Efforts Trust bought berwaja (raw material for rope making) from the market and provided the

material to the poor families so that they can make the ropes by using their inherent skill and sell those in the markets. This helps them to earn their living and feed their families. It is pertinent to mention that this particular raw material (Barwarjah) is very cheap and is a locally produced herb. Moreover, "rope making" skill is an indigenous art of this locality.

The Trust bought about 50,000 Kg Barwajah and provided it to the poor people so that they can make ropes from the raw material (Barwajah) and sell it into the market.

• <u>Planted Date Trees:</u> In this area, climate is supportive for date production. Therefore, the Trust also purchased dates (Khajoor) trees for the poor families so that they can grow them up and when the trees are ready for fruit and subsequently sell Dates



(khajoor) in the market to earn their livings.

• Educational Activity: Enhance the literacy rate over this territory by paying academy teacher's salaries to ensure students, both boys and girls, can get free education.

Goal:

- Trust goal is to reduce poverty over the territory of SHK and enable people to start and enhance their own work / business to earn their livings
- Enhance the literacy rate of the local community.

Objective:

- Enabling people to use their local skill of rope making.
- Enabling people to grow date trees so that they can sell its fruits
- Arranging teachers to teach school kids.

Achievements:

- We enabled 100 families to earn their livelihood through the date tree project by providing 2 date trees for each family.
- We enabled about 100 families by providing berwaja to each family to earn their good living by their inherited skill of rope making.
- We arranged the skillful teachers and transportation services to teach about 100 students.
- The Small Efforts Trust also provided funds for Qurbani (On Eid Ul Azha) and distributed the meat to the relevant poor people in different villages through our Project Manager.



Actual Cost:

- Cost of the project (excluding qurbani) was **Rs. 8,430,423/-**
- Cost for Qurbani project was Rs. 563,000/-
- Admin Cost was also allocated to Shah Hassan Khel which was Rs.531,893/-

Area of Operations:

This project is started in Shah Hassan Khel located in northern central Pakistan in Lakki Marwat District of Khyber Pakhtunkhwa.



2. <u>Health Care Project:</u> Start Date 01 Jan 2019

Purpose and General Information:

The health project provides primary health care services at basic health Unit level, rehabilitation services for persons with medical issues. Special focus is given to Children and women. Further this project is to provide free health care to the poor families which, otherwise, cannot pay the high Consultation fee of doctors.

Almost 60 patients daily visit the dispensary. At the facility they are properly checked and given medicines as per doctor's prescription. No fee is charged except Rs 100 as token fee. Even this token fee is waived in case of deserving patients. Small Effort Trust pays monthly salaries to doctors and the support staff.

Goal:

 To provide best medical services to people of villages located around the facility.



Objective:

• Under this program, Small Efforts Trust envisages to provide best preventive and curative health services at grassroots level. Aim is to deliver best health services at primary health care level.

Achievements:

- Hired competent professional doctors and medical staff.
- Provided high level free of cost doctors' consultancy services to the local community.
- Enhanced health awareness by mentoring the people of villages.
- Provided free health care facilities to more than 20000 patients.

Actual Cost

Cost of the project was Rs 3,372,904/-

Area of Operations:

This project was started in Jhelum city located in the Province of Punjab.

3. <u>Clean Water Project</u> Start Date 01 June 2018

Purpose and General Information:

Small Efforts Trust started this project in order to provide clean water to poor people of Gujranwala through installation of hand pumps. Research depicts that a lot of people are getting ill by drinking contagious dirty water in the villages. The ratio of deaths are gradually

increasing because of drinking dirty water. Data shows that 400,000 children die in Pakistan every year due to waterborne diseases. We assessed that the cause of many diseases such as diarrhea, cholera, dysentery and typhoid is due to contaminated water.

Goal:

 The goal is to enhance clean water project activities all over Pakistan so that people can drink healthy pure water.

Objective:

 Our objective is to reduce waterborne diseases by providing clean water to the masses.

Achievements:

- Identified the villages in which there was a shortage of clean drinking water.
- Installed about 150 hand pumps to facilitate the people with clean water after every 5km in every village of Gujranwala.
- The cost of each installed hand pump was approximately Rs. 40,000. It also included direct Labor cost and Raw material. The depth of each hand pump would be around 400 feet deep in the ground.
- Hired a competent labor force for each hand pump installation.
- The Small Efforts Trust also provided funds for Qurbani (On Eid Ul Azha) and distributed the meat to the relevant poor people in different villages through our Project Manager.

Actual Cost

- Cost of the project was Rs. 5,602,835/-
- Cost for Qurbani project was Rs. 588,000/-

Area of Operations:

This project was started in Gujranwala city located in the Province of Punjab.

4. <u>Poverty Alleviation Project (Financial Aid)</u> <u>Start Date 01 October 2018</u>

Purpose and General Information:

Small Efforts Trust provides donations to reduce poverty and enable the poor families to stand on their feet's by providing financial aids. The purpose of giving financial aids is to promote new businesses and enhance existing entrepreneurship. The donation is given to the needy people who want to work and start their businesses. The Small Efforts Trust established a



process to ensure that the receiving person must utilize the funds only for the purpose of establishing his small scale business. In this way, many families started their own small Scale

businesses and earned from those businesses to feed their families.

Goal:

 Small Efforts Trust Objective is to reduce poverty and promote entrepreneurship by providing funds to persons and families to start or enhance their business. Women and minorities are the special focus of the program.

Objectives:

- Help people to set up their own business
- Help people to grow their existing businesses.
- Encourage women to start earning their livelihood.

Achievements:

- Identified potential needy existing and new entrepreneurs through directly investigating from the people and also the surroundings of the village.
- Provided financial aid to 67 families so that people can work for their own business and enhance their income.
- Taking feedback from the people in the area concluded that people's standard of living raised as a result of using such financial aids for starting or enhancing their businesses in that area.
- The Small Efforts Trust also provided funds for Qurbani (On Eid Ul Azha) and distributed the meat to the relevant poor people in different villages through our Project Manager.

Actual Cost

- Cost of the project was Rs. 2,879,400/-
- Cost for Qurbani project was Rs. 502,000/-

Area of Operations:

This project was started in Mardan city located in the Province of Khyber Pakhtunkhwa.





5. <u>Agricultural Project</u> Start Date 01 February 2020

Purpose and General Information:

Small Efforts Trust started this project to promote agricultural activities in Pakistan. The aim of this project is to help the people to earn their living and feed their families. We develop the land and provide free of cost seeds to poor people to grow wheat, corn and different vegetables. We also do fencing around the land to protect the crops from wild animals in the villages. Further, we also have a small tractor which is provided to the villagers on request for cultivation of the land.



Achievements:

- We enabled 17 families to earn their livelihood through this agricultural project.
- We provided the chain link to protect the land from wild animals.
- We also provided pipes for channeling the water from well to land.
- We repaired & restored the old water supply scheme in village Potha, tehsil Murree.



Actual Cost

• Cost of the project was **Rs.** 1,134,371/-

Area of Operations:

This project was started in Murree located in the Province of Punjab.

7. COVID-19 Project Report Start Date 01 March 2020

Project Title: Relief Work during COVID-19

Small Efforts Trust is always on the front foot when the country or its citizens suffer from any disaster/problem. Small Efforts Trust always focused to help the people of Pakistan in any difficult situations. Main aim of the Trust is to contribute for the wellbeing of the people of Pakistan

COVID-19 is its recent example. During Covid-19 People faced many problems due to the disease itself and the lockdown further made the situation worse in the country. Many people lost their jobs and were in a miserable condition especially those families who were relying on a single person income. The Trust took the challenge to ensure all the needy people who lost their earnings due to lockdown will be provided ration.

Achievements:

- Small Efforts Trust provided basic food items that are used on a routine basis like flour, rice, pulses, oil, sugar & spices.
- Small Efforts Trust realized that along with food items cash is also very important to meet different needs such as House rent, Utilities bills or any other medical bills. For this purpose Small Efforts Trust distributed cash among the affected families in order to meet their financial needs.
- We distributed ration among approximately 2000 families and also provided cash Rs.4000/- per person to 200 people in Shah Hassan Khel.

Actual Cost

• Cost of the project was **Rs. 14,025,689/-**

Area of Operations:

Small Efforts Trust carried out its project of Ration Distribution in different cities of Pakistan. Selection of cities was based on COVID-19 patients, lockdown situations & unemployed people in the city.

Following cities were included

- Mardan
- Gujranwala
- Shah Hassan Khel
- Murree.



Financial Results for the year ended 2020:

As per our audited accounts our total funds received during the year were Rs. 36,386,571. As per income and expenditure statement Grants released to revenue stands at Rs 29,530,811 and Grants amortized stands at Rs 96,014 and no local donations were received during the year. Further, the expenditures incurred on Clean Water Project stands at Rs 2,806,003, expenditure on Poverty Alleviation projects stands at Rs 1,030,400, expenditure on Shah Hassan Khel Project stands at Rs 5,893,439, expenditure on Community Development projects stands at 19,474,074 and expenditure on administration stood at Rs 422,909. The fixed Assets of the trust stood at Rs 931,982 and other assets stood at Rs 8,248,985. The total fund balance stood at Rs 8,123,506 and deferred capital grant stood at Rs 931,982 while accrued liabilities stood at Rs 125,479.

SMALL EFFORTS TRUST STATEMENT OF FINANCIAL POSITION AS AT JUNE 30, 2020

		2020	2019
ASSETS	Note	Rupees	Rupees
NON-CURRENT ASSETS			
Property and equipment	4 [407,272	136,806
Intangibles		524,710	
		931,982	136,806
CURRENT ASSETS			
Advances and other receivables	5	1,400,434	1,064,147
Prepayments and other deposits Cash and bank balances	6	6,848,551	1,219,302
		8,248,985	2,283,449
		9,180,967	2,420,255
FUNDS AND LIABILITIES			
FUNDS			
Un-restricted funds		164,136	164,136
Restricted funds	7	7,959,370	1,994,800
		8,123,506	2,158,936
NON - CURRENT LIABILITIES			
Deferred capital grant	8	931,982	136,806
CURRENT LIABILITIES		and the same	
Accrued and other liabilities Provisions	9	125,479	124,513
		125,479	124,513
Fallery Mark To Control		9,180,967	2,420,255
CONTINGENCIES AND COMMITMENTS	10		₩0

The annexed notes from 1 to 17 form an integral part of these financial statements.

CHAIRMAN CHAIRMAN

TRUSTEE

SMALL EFFORTS TRUST INCOME AND EXPENDITURE STATEMENT AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED JUNE 30, 2020

		2020	2019
	Note	Rupees	Rupees
INCOME			
Grants released	7	29,530,811	7,869,816
Grants amortized	8	96,014	Santa -
Local Donations		da Par	297,000
EXPENDITURE		29,626,825	8,166,816
Programme activities:			
Clean Water Projects	11 [2,806,003	2,796,832
Poverty Alleviation Projects	12	1,030,400	1,849,000
Shah Hassan Khel Project	13	5,893,439	2,536,984
Community development projects	14	19,474,074	687,000
Administrative expenses	15	422,909	129,794
		(29,626,825)	(7,999,610)
SURPLUS BEFORE TAXATION			167,206
Taxation		460	
DEFICIT FOR THE YEAR			167,206
Other comprehensive income:			
TOTAL COMPREHENSIVE INCOME FOR THE YEAR			167,206
			×

The annexed notes from 1 to 17 form an integral part of these financial statements.

CHAIRMAN

TRUSTEE

SMALL EFFORTS TRUST STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2020

		2020	2019
	Note	Rupees	Rupees
CASH FLOWS FROM OPERATING ACTIVITIES Surplus for the year before tax Adjustments for:			167,206
Grants released Grants amortized Provision for taxation	7	(29,530,811) (96,014) - (29,626,825)	(7,869,816)
Changes in:			
Advances and other receivables		(336,287)	(44,147)
Accrued and other liabilities		966	124,513
Cash generated from / (used in) operations Taxes Paid		(335,321)	80,366
Net cash used in operating activities		(29,962,146)	(7,622,244)
CASH FLOWS FROM INVESTING ACTIVITIES			
Payments for property and equipment Payments for long term deposits Payments for intangibles Net cash used in investing activities		(795,176) - (795,176)	(136,806)
Grants received	7	36,386,571	8,269,672
Net cash generated from financing activities		36,386,571	8,269,672
Net increase in cash and cash equivalents during the year		5,629,249	510,622
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR		1,219,302	708,680
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	6	6,848,551	1,219,302
	F 56 8		41

CHAIRMAN CHAIRMAN

TRUSTEE

Future Plans:

We plan to start another project to help and support Orphans. We have been actively looking for partners who can help us manage shelter homes for Orphans and provide them competent education so that they can secure a prosperous future.

Further, we plan to increase our beneficiaries for the Clean Water Project by identifying areas which lack clean drinking water and also provide health facilities in areas which are remote and do not have access to hospitals.

Auditors:

The Auditors Hafiz Asim & Co (Chartered Accountants), stand retired and eligible, offer themselves for re-appointment for the next financial year ending June, 2021.

Acknowledgement:

The Trustees wish to express their gratitude to our stakeholders for the cooperation extended by them during the course of activities. The trustees wish to place on record their appreciation for the hard work and devoted services demonstrated by the staff member and the employees of the organization

For and on behalf of the board

Dated: 5th Oct 2020

CHAIRMAN